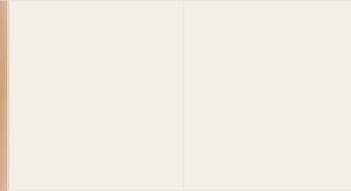


# Gilbarco® Encore® Dispensers

Driving profit through innovation.



Fuel Dispensing and Control • Site and Retail Management • Support Services



Encore offers brighter displays and familiar ATM interface.



## Driving profit with Encore

### Increase Profitability

- ATM-style soft keys are easiest to use and available on all models, and compatible with most POS systems
- CRIND® pay-at-the-pump– simple, easy-to-use, accepts all common forms of payment (cash, major oil, credit, debit, RFID, bar code)
- POS-compatible monochrome display easily seen from wide variety of angles.
- Large branding areas minimize confusion while promoting higher profit fuel grades

### Increase Uptime and Throughput

- Highest quality dispenser in the industry
- Increased customer satisfaction though consistently fast flow
- More efficient service with remote troubleshooting and diagnosis
- Fewer service calls with remote restart and software upgrades

### Lower Cost of Ownership

- Standard footprint lowers installation costs with easy retrofits
- Inlets set 14" above grade for re-plumbing, even if the inlet stubs don't line up
- Standard 2-year warranty on parts and labor, including printers, vapor pumps and screens
- VaporVac® Vapor Recovery Systems – ISD ready option saves field installation time and costs
- Advanced Blending – for more accurate fuel control
- Longer lasting, bright LED lighting better suited to cold weather than fluorescent lighting

## Encore 500 offers more profit driving features!

### SMART Connect™

- Lowers service costs through remote diagnostics and troubleshooting for quicker service
- Lowers compliance costs by tracking tank gauge and dispenser data
- Enables faster throughput with real time flow rates and low-flow alarms for exception-based monitoring
- Greater site control with detailed alarms, such as price changes

### SMART Flow™

- Increases throughput to drive profits
- Delivers fast, consistent flow, even when sites are at their busiest
- Provides benefits of variable-speed STPs without the higher cost
- Reduces costs by eliminating need for mechanical flow limiters

### SMART Merchandising™

- Increases margin by driving in-store traffic
- Delivers coupons to customers on demand for use inside store
- Easily manages promotional programs via the Web
- Tracks success of promotions, specials, and coupons

Encore® 300 and 500 models	Encore® 300	Encore® 500
<b>DISPENSER Features and Options</b>		
SMART Connect™		O
SMART Flow™ 10 GPM flow control		S
SMART Merchandising™ Alki Networks	O	O
Standard Two Year Warranty Includes Labor	S	S
ISD-Ready for balanced Vapor Recovery	O	O
Canopy styles (oval, rounded, squared)	O	O
LED display lighting		S
Standard display lighting	S	
ADA Compliant	S	S
Electronic calibration	S	S
Compatible with G-SITE® and Passport® POS	S	S
Compatible via PAM® with Third Party POS	S	S
Ultra-High™ Flow	O	O
Up to 8 hoses (4 per side)		O
<b>CRIND Payment Systems Features and Options</b>		
Dual-headed Card Reader	S	S
High-Speed 4" reel printer for CRIND		S
High-Speed 3" reel printer for CRIND	S	
ATM interface with Softkeys	S	S
Text-only display	O	
5.7" monochrome graphical screen	O	S
10.4" color graphical screen		O
Cash Acceptor	O	O
Credit / Debit CRIND	O	O
Express Pay™ by American Express® RFID	O	O
MasterCard® PayPass™ RFID	O	O
Exxon® or Mobil® Speedpass™ RFID	O	O
Bar Code Scanner for Loyalty or CashCards	O	O
Upgradeable Keypads (to triple DES)	S	S

Legend:

O = Option | S = Standard | Blue = Available | Gray = Not Available

# Encore features and options

## Dual-headed Card Reader for Maximum Convenience

- Reads credit cards in either direction for faster transactions
- Reduces drive-offs

## NEW! Thermal CRIND Printer

- Quickly prints full size advertisements and promotions
- Uses a 4" paper roll for 40% fewer changes
- Prints 2X faster to speed up transactions

## Expandable opportunities

- SMART Connect remote access
- SMART Merchandising via Alki Networks
- SMART Flow dispenser and flow reporting
- Seamless integration with Car Wash Kiosk
- Ultra-Hi Gallonage models with Alpha-Numeric Keypad

## Familiar ATM Interface with Softkeys

- Supported by most third party POS developers
- Increase customer satisfaction
- Faster transactions

## NEW! ISD-Ready Option (In-Station Diagnostics-Ready)

- Cost effective ORVR retrofit for Gilbarco VaporVac systems
- Easier installation of ISD systems
- Save up to three times the cost and time of field modifications

## NEW! Enhanced Cash Acceptor

- High four-way acceptance rate — either direction, face-up, or face-down
- Enhanced Security with 14-gauge galvanized steel vault

## Large Branding Area

- Helps drive higher margin fuel purchases
- Minimizes brand confusion

## Bar Code Scanner

- Reads in three dimensions across six different planes in 200 possible positions

## Graphical Screen

- Best off-axis viewing angle for optimum low-light and bright light viewing conditions

## Standard Two Year Warranty Includes Labor

- Two-year warranty standard
- Includes vapor recovery pumps, printers and monochrome screens
- Parts and labor included

## NEW! Bright LED Lighting

- Performs better in cold weather than fluorescent lighting
- Lower rate of bulb failure means lower service costs



## Simpler to Retrofit and Install

- Breaking concrete not required to install
- 50% roomier hydraulics cabinet for easier plumbing

## NEW! Flexible Image Styling Choices

- Widest range of canopy styles to match site image (oval, rounded, squared)
- Slim ergonomic design preferred by customers for safety and convenience
- Exterior graphic overlays are specially designed to withstand gas, oil, heat, and moisture

## Keypads

- Upgradeable to triple DES
- Does not require uniquely injected keypad

## ADA Compliant

- Meets all ADA regulations including IBC/ANSI A117

## Easier to Maintain

- Electronics, printer, and cash acceptor conveniently accessible
- Easier filter changing at convenient height
- Remote troubleshooting, software upgrades, and alarms

## Wide Range of Configurations

- Dispensers, pumps, MPDs, blenders, or High-Flow models
- Up to 8 hoses (4 per side)

## Styling Choices

- Widest range of canopy styles to match site image (Brand View, oval, rounded, squared)
- Slim ergonomic design preferred by customers for safety and convenience
- Exterior graphic overlays are specially designed to withstand gas, oil, heat, and moisture
- Contemporary column styling with greater vertical strength
- Column and canopy options available across Encore platform

## Backed by Gilbarco

- Nationwide network of Authorized Service Contractors
- 24-hour, toll-free Call Center



## A tradition of retail fueling leadership

### Industry's Leading Brands from One Source

- Gilbarco® Encore® and Eclipse® Fuel Dispensers
- Gilbarco® G-SITE® and Passport® POS systems
- Veeder-Root® TLS™ Automatic Tank Gauges
- Red Jacket® Submersible Pumps
- Gasboy® Commercial and Fleet Fueling Systems
- Gilbarco Veeder-Root™ Fuel Management Services

### Leader in Retail Fueling and POS

- Over 400,000 dispensers installed, more than any other brand
- Over 40,000 retail fueling POS systems installed, more than any other brand

### Leader in Sales, Service and Support

- Largest Sales and Service organization in the industry
- Over 450 Authorized Distributors in North America
- Over 1,200 Authorized Service Contractors
- Over 28,000 sites (86,000 tanks) monitored by FMS



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